



2011-2012 NAPM-Buffalo Board of Directors



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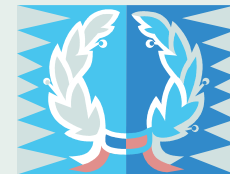


Angelo Vecchio
*Director of
Marketing &
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Arthur D.
Aramino, C.P.M.
*Affiliate Support
Council Director*

Installation & Awards Night



**Wednesday,
June 8, 2011**

Sonoma Grille
5010 Main Street, Snyder 14226

**5:15-6:00 p.m.... Registration,
Cash Bar & Social Hour
6:00-8:30 p.m..... Installation,
Dinner & Awards**

\$25.00 Members & Guests

\$20.00 Past Presidents

\$15.00 Full-Time Students

ENTREE CHOICES:

- (1) Sliced Top Round of Beef with Bordelaise Sauce.
- (2) Chicken Francese, boneless breast dipped in an egg & romano cheese batter & sauteed.
- (3) Grilled Salmon, spice rubbed and topped with Sweet Pepper Salsa.
- (4) Penne ala Roma sauteed in olive oil with Artichokes, Basil, Garlic, Tomatoes, Onions & Mushrooms.

Reservations, with entree choice, requested by **Monday, June 6**, but will be accepted later.

Phone 648-0972 or email:
napmbflo@roadrunner.com

*Please cancel if unable to attend
after reserving.*

Directions: Located off the Youngman Highway (I-290). Exit 7A onto Main Street (Route 5) West.

Buffalo Buylines

National Association of Purchasing
Management-Buffalo, Inc.
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Hamburg, NY 14075-0888
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www.napmbuffalo.com

Mission Statement

The Mission of NAPM-Buffalo, Inc. is to advance the purchasing profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

2010-2011 Board of Directors

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Arthur D. Aramino, C.P.M. (625-7546)

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Michael Wawrowski (408-0151)

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Nancy Boyd Haley (648-0972)

Major Committee Chairs

PROFESSIONAL PLACEMENT

Vincent J. Perrello, C.P.M.

vincent.perrello@verizon.net

BUSINESS SURVEY

Arthur D. Aramino, C.P.M. (625-7546)

SOCIAL MEDIA COORDINATOR

Dominic LoTempio

WEBMASTER

Michael A. Lovelace, C.P.M.

(542-5492 x288)

Affiliated with:

Institute for Supply Management

www.ism.ws

NY NJ Forum

www.ismnynj.org



The Certified Professional in Supply Management® (CPSM®) qualification is designed to lead the profession by emphasizing the major components of supply management. Endorsed by business leaders and thought-leaders across the globe, the knowledge, skills and abilities represented in the CPSM® reflect the expanded education, skills and experience needed to excel in strategic supply management.



The CPSD™ is a professional designation for supply professionals who demonstrate knowledge, skills and expertise in supplier diversity. CPSD™ is also for business professionals with responsibility for strategic

diversity initiatives. This professional designation demonstrates to your employer, your colleagues, your suppliers and even your customers that you are serious about helping your organization and diverse suppliers succeed.

Stay tuned for more information about the proposed CPSM/CPSD exam instruction to commence in September 2011. NAPM-Buffalo has its own instructor through the CPSM Train-the-Trainer Program.

In the meantime, you can purchase the ISM CPSM Study Guide, which can be obtained director from ISM at www.ism.ws. The guide sells for \$59.00 for ISM members and \$89.00 for non-members and associate members.

2011-2012 DINNER PROGRAMS

Well, the 2010-2011 program year is not quite over and we've already begun to look ahead to next year's dinner programs. Our September speaker has already been confirmed and will kick-off the year with some leadership insights that should be beneficial to all. Also, in excess of twenty potential topics have been reviewed by the Board and they are currently being ranked in hopes of identifying the best of the best for next year. These are not exclusive and if you have a topic that you want considered please contact the Program Committee.



Once all the topics are identified and evaluated, the tough work begins. This is where you, the membership can be of assistance. We'll make an effort to apprise you of potential topics and then ask for your help in providing leads so as to secure the most qualified individuals as presenters. Consider colleagues, events attended by you or hosted by your company, your own network of acquaintances or whatever resources you have available.

The 2011-2012 goal is to offer a year of pertinent, informative and educational programs that encourage all of us to become active participants.

Dennis J. Sullivan
2001-2012 Program Committee Chairman
sully.dj@verizon.net



New members from Kaleida Health received their membership certificates and pins from President Art Aramino, C.P.M. at the May dinner meeting. Pictured from left are: Lavonya Lester, Buyer; Susan Jaczewski, Senior Buyer; Beverly Bracco, Senior Buyer; and Kathryn Hammann, Buyer. *Welcome them when you see them at the next meeting!*

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Vinnie Smith, President

Phone: 716-633-1225
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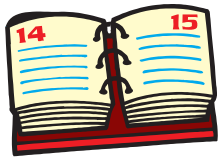
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WORLDWIDE

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Calendar of Events

Wednesday, June 8, 2011

Installation & Awards Meeting

Sonoma Grille, Main Street, Snyder

June 20-24, 2011

Niagara Center for Supply Chain Excellence

Supply Chain Management Educational Seminar Series

Niagara University

** Discounts for NAPM-Buffalo Members**

www.niagara.edu/supplychain

Tuesday, June 21, 2011

NAPM-Buffalo sponsored:

Norma Jean McLaughlin Memorial Buy/Sell Summer Golf Outing & Clambake



Pine Acres Country Club
Bradford, PA

Chairman: Kurt Keller (814) 558-4811

October 28-29, 2011

ISM NY/NJ Forum's

11th Annual Conference

"Managing Risk in Your Global Supply Chain"

Radisson Hotel, Corning, NY

We will be offering a review session for the CPSM Bridge Exam on Friday, October 28, followed by the opportunity to take the CPSM Bridge Exam Saturday morning, October 29.



This conference is also a great way to earn CEUs needed towards recertification for those who now hold their C.P.M. or CPSM.

Follow NAPM-Buffalo on these social networking sites:

NAPM-Buffalo Chapter



NAPM_Buffalo

twitter



WORK WITH US!

Participation is the real key to benefiting from your NAPM Buffalo membership. Sign up to help out... you'll be glad you did. **Contact: Nancy Boyd Haley at 648-0972 or napmbflo@roadrunner.com with questions or to volunteer.**

MEMBERSHIP ACTIVITIES COMMITTEE (MAC)

- Recruitment
- Orientation & Involvement
- Attendance & Reception
- Retention

SPECIAL EVENT COMMITTEES

- FUNdraiser
- Supply Management Month - March Events

EDUCATION TEAM

- Seminars, Workshops
- Pre-Meeting Forums
- Program Speakers
- Plant Tours
- CPSM (Certification)

MARKETING COMMITTEES

- "Buylines" Newsletter
- Public Relations
- Tabletop Displays
- Corporate Sponsorships
- Web Site
- Student Chapters
- Mentoring Program
- Social Media Networking

OPERATIONS & ADMINISTRATIVE COMMITTEES

- House (Facilities Selection & Meeting Registration)
- Strategic Planning
- Constitution & Bylaws
- Business Survey
- Professional Placement

Dale Carnegie Training: Investing in People To Improve Performance, Productivity, Relationships and Results!



We are currently in our open enrollment period for the following Summer 2011 classes:

♦ **Effective Communications & Human Relations/Skills for Success Course.** Wednesday evening sessions (12 weeks); 4:30pm to approx. 8:00pm, targeting mid-July start.

♦ **Leadership Training for Managers Course,** Tuesday morning sessions (7), 8:30am to approx. 12:00pm, targeting mid-July start.

NAPM members not only receive the benefits of Dale Carnegie training, but also receive a \$100 discount off the 2011 public tuition rates for these classes. In addition, courses may qualify as continuing professional education units. Classes are held at the Ramada Conference Center, 2402 North Forest Rd., Amherst (Near UB North Campus)

Please contact Tom Tiberia to register or for further information: Cell: 553-077; Email: tom_tiberia@dalecarnegie.com. Tom would be happy to talk with you about both standard and customized programs for your professional development.

All classes, scheduled days, start dates and times are tentative and subject to change during open enrollment periods.